#### GENERAL OVERVIEW OF THE PARTICIPATION PURCHASE PROCESS

- The Mortgage Banker submits an application with supporting documentation, ("Mortgage Banker Application") to Citizens State Bank for approval as a Mortgage Banker from which Citizens State Bank may, from time to time, purchase participations;
- A Temporary Mortgage Participation Agreement and Participation Administration Agreement are executed by and between Citizens State Bank and the Mortgage Banker;
- Establishment of deposit/operational/reserve accounts pursuant to the Participation Administration Agreement with Citizens State Bank;
- The Mortgage Banker submits, on a daily basis, files in which participations may be purchased for underwriting purposes;
- Funds for the loan closing are provided when requested and wired directly to the title company or closing agent;
- The Collateral Package of documents for each loan closing is sent to Citizens State Bank immediately via overnight mail or courier on the date of the loan closing. This is done either directly from the closing agent or the documents are returned to the Mortgage Banker first, and then sent via overnight mail to Citizens State Bank;
- Upon submitted request by Mortgage Banker, Citizens State Bank will send the original Note to the pre-committed Investor for purchase from the Mortgage Banker with subsequent Bailee Letter;
- When the Investor purchases the loan, the funds must be wired into the Mortgage Banker's Settlement Account at Citizens State Bank;
- After the funds are identified with a purchase advice, each individual loan in the participation is
  repaid for the exact participation amount originally funded by Citizens State Bank at closing. The
  difference between the wire amount and advance amount, less interest and fees, is transferred into
  the Operations Account for use by the Mortgage Banker.



#### TEMPORARY MORTGAGE PARTICIPATION PROGRAM APPLICATION

Please download the application, complete it and submit it to <u>CSB-TMPP@citizensbank.net</u>

#### Company/Lender Information:

**Business Name** 

**Doing Business As** 

**Street Address** 

City, State Zip

County

**Phone Number** 

E-Mail Address

**Website Address** 

Entity Type
Please check one

Sole Proprietor

Partnership

Corporation

LLC

LLP

LP

LTD

#### **Corporate Filing Information:**

**Date Incorporated** 

County

Federal I.D. No. (If no Federal ID use SSN)

### License/Approval:

Lender license issued in name of

License No.

**Expiration Date** 

If licensed or approved by any of the following, please complete the required information.



FHA/HUD No. Date Approved

Fannie Mae No. Date Approved

Veterans Affairs Date Approved

No.

Freddie Mac No. Date Approved

In what states are you originating loans?

### **Operations and Production:**

(Check all that apply)

**Origination Method** 

| Underwriting | Delegated | Investor Approved |
|--------------|-----------|-------------------|
|              |           |                   |

**Approval Method** 

How much of your Correspondent? % Broker? %

business is:

How much of your Retail? % Wholesale? %

business is:

|                           | <b>Production</b> |           |   | <u>Products</u> |     |    |   |  |
|---------------------------|-------------------|-----------|---|-----------------|-----|----|---|--|
|                           | Total Volume      | Qualified |   | Non-Qualified   | FHA | VA |   |  |
| Prior Year                |                   |           | % | %               |     | %  | % |  |
| Year Before<br>Prior Year |                   |           | % | %               |     | %  | % |  |

### **Principals:**

Name

Title SSN



Residence Address Phone No.

Fax No.

Email DL#

Percent Date of Ownership Birth

Name

Title SSN

Residence Address Phone No.

Fax No.

Email DL#

Percent Date of Ownership Birth

Name

Title SSN

Residence Address Phone No.

Fax No.

Email DL#

Percent Date of Ownership Birth

Name

Title SSN



Residence Address Phone No.

Fax No.

Email DL#

Percent Date of Ownership Birth

Name

Title SSN

Residence Address Phone No.

Fax No.

Email DL#

Percent Date of Ownership Birth

Name

Title SSN

Residence Address Phone No.

Fax No.

Email DL#

Percent Date of Ownership Birth



#### **Background Information**

What is your current year budgeting gross funding volume?

What is your anticipated gross funding volume for 2016?

What is your budgeted gross funding volume for 2017?

How many warehouse facilities do you have?

Do they have non-use associated fees?

If yes, what are the parameters?

What is the requested warehouse facility of CSB?

#### **Investor References**

Investor U/W Authority AE Phone No.

#### **Warehouse Line References**

Bank Name Line Amount

Contact Name Contact Number

Open Date Renewal Date



Bank Name Line Amount

Contact Name Contact Number

Open Date Renewal Date

Bank Name Line Amount

Contact Name Contact Number

Open Date Renewal Date

**Bank Reference** 

Bank Name Account Number

Contact Name Contact Number

Open Date Renewal Date

Bank Name Account Number

Contact Name Contact Number

Open Date Renewal Date

Bank Name Account Number

Contact Name Contact Number

Open Date Renewal Date

Bank Name Account Number

Contact Name Contact Number

Open Date Renewal Date



Please press the red submit button below to submit your application for review.

Upon submitting your application, please email the required documents listed on the check list below to <u>CSB-TMPP@citizensbank.net</u> so we can process your application quickly.



#### **DOCUMENTS REQUIRED CHECKLIST**

Please submit the following documents along with your application to CSB-TMPP@citizensbank.net

- 1. Completed Temporary Mortgage Participation Program Application
- 2. Brief company history
- 3. Articles of Incorporation or Partnership Agreement
- 4. Resumes of principal shareholders, officers, and KEY employees that will be authorized to sign for funding requests and approve any delegated U/W files. This would include Owners, Head Underwriters and/or Funding Managers and Accountants/Controllers
- 5. Two Years of Audit Financial Statements and YTD un-audited statements
- 6. Two Years Corporate or Partnership Tax Returns
- Copy of current underwriting guidelines for each category of participations
- Copy of most recent state and/or federal examination reports, if applicable
- 9. Copy of Quality Control Procedures and the most recent QC Audit Results

- 10. Copies of Correspondent Investor Approvals
- 11. Agreement & Contact Information for investors
- 12.
  Please provide SSN, DOB and home address for full-time originators
- 13. Organizational Chart
- 14. Federal Identification Number: W-9
- 15. Evidence of Fidelity Bond, Errors & Omissions Coverage, and State License
- 16. Historical Data for the last 12 months
  - 16a. Average time held in warehouse line
  - 16b. Volume (dollar & count) held over 45 days
  - 16c. Volume (dollar & count) of repurchased loans

For Bank Use Only:

- 17. \_\_MERS Electronic Tracking Agreement
- 18. \_\_Power of Attorney

#### **HAVE QUESTIONS?**

Contact: Kari Gartner

Warehouse Lending Manager

409.283.2561Ext 2372

kgartner@citizensbank.net

Bernice Coates

Chief Lending Officer 409.283.2561 Ext. 2370

bcoates@citizensbank.net

